



Chamber Connection

Your Guide To The Business Community And the Craig Chamber Of Commerce

Carnival wristbands available now

Don't miss the carnival that gets bigger and better every year! Brown's Amusements will return to Craig with the Twister, Yo-Yo, Gravitron, kids rides, game booths and more May 26-30, again during the Grand Olde West Days celebration over Memorial Day weekend.

Advance all-you-can ride wristbands are available until 4 p.m. Thursday, May 26 at the Craig Chamber of Commerce/Moffat County Visitor Center, located at 360 E. Victory Way.

Supplies are limited and these tickets generally sell out by Wednesday.

Advance wristbands are \$20 each and will be \$27 at the gate.

The carnival will be at the Moffat County Fairgrounds.

Call (970) 824-5689 for more information.

Carnival hours are:

Thursday: Noon to 9 p.m.

Friday: 5 p.m. to midnight

Saturday: Noon to midnight



Sunday: Noon to 9 p.m.
Monday: Noon to 9 p.m.

Rides include:

- Apple Ride
- Dizzy Dragons
- Dune Buggies
- Ferris Wheel
- Gravitron
- Glasshouse funhouse
- Kastle bounce

- Mini himi
- Raiders funhouse
- Safari train
- Skyfighter
- Sooperjet
- Super Sizzler
- Super Slid
- Swinter
- Tilt-A-whirl
- Yoyo



Your Chamber works for you

CHAMBER SERVICES

- ◆ More than \$280,000 a year stays in Moffat County and is spent at local businesses because of the Craig Chamber of Commerce's spree dollar program.
- ◆ As home to the Sportsmen Information Center and the Moffat County Visitor's Center, the Craig Chamber of Commerce offers "one-stop-shopping" for visitors, new residents and businesses.
- ◆ The Craig Chamber of Commerce staff, board and ambassadors work with community groups to host special events for residents to enjoy and to draw visitors.
- ◆ Event planners and visitors go first to the Craig Chamber of Commerce for the community's best source of event information. The Chamber manages a centralized calendar of events.
- ◆ Live, work and play in Moffat County — The Craig Chamber of Commerce has extensive information for businesses, residents and visitors.
- ◆ Register your OHVs and snowmobiles at the Chamber office and pick up your annual state park pass.
- ◆ Looking for maps? The Chamber of Commerce has city, county, forest service and BLM maps.
- ◆ We sell national forest wood-cutting and Christmas tree cutting permits.

MEMBERSHIP BENEFITS:

- ◆ Information about your business is available at www.craig-chamber.com, one of Moffat County's most-visited Web sites. Increase your presence with banner ads.
- ◆ Better your business. The Craig Chamber of Commerce offers several educational seminars throughout the year on topics ranging from customer service to marketing strategies.
- ◆ Get the jump on your competitors. Chamber members have access to information on people or businesses considering relocating to Moffat County.
- ◆ The Chamber is the county's premier networking association. Get mailing lists, business information and make connections at seminars and social events.
- ◆ Free notary services for members.
- ✦ Have a mass mailing? Save time by using the Chamber's folding machine. Automated single and triple folding.
- ◆ Have a mass mailing? Save time by using the Chamber's folding machine. Automated single and triple folding.



Chamber seeks photos

You've heard the saying, "one man's trash is another man's treasure?" We'll, that's true for a variety of things.

In this case, one man's urban deer nuisance is another man's lure for visiting a community. Those deer that roam the streets and nibble on your flowers are the same deer that visitors to Moffat County find unique and charming.

The Craig Chamber of Commerce is looking to use what some consider a nuisance to our advantage by showing tourists and potential visitors what it's like to live with wildlife, literally, in our backyards.

The Chamber is seeking pictures of urban deer in settings that show just how up close and personal they can get. We're looking for pictures that show deer in a completely urban setting - outside of restaurants, walking down the

street, outside of homes.

"It's an interesting line to toe," Chamber Executive Director Christina Oxley said. "On one hand we have residents looking for a solution to the number of deer living in city limits and on the other, we hear from visitors every day just how amazing they think that population is. We're subscribing to the 'if you've got it, flaunt it,' theory and feel that as long as urban deer are an issue, we might as well take advantage of it."

If you've got a great photo of wildlife in city limits, bring it to the Chamber, 360 E. Victory Way, or e-mail it to director@craig-chamber.com.

Please note that pictures submitted will be used on the Chamber's Web site and in area marketing materials.

Call (970) 824-5689 with any questions.

We're on a mission

The Chamber's mission is to build a strong economic environment which contributes to business success by:

- ◆ Supporting public policy which create a viable business community.
- ◆ Providing quality membership services.
- ◆ Supporting aggressive economic and tourism development programs.

MAY EVENTS

May 1, 8, 15, 22, 29 • VFW Bingo

Join in the fun at the VFW with bingo, food and drinks every Sunday.
Time: 1:30 p.m.
Location: VFW Hall, 419 E. Victory Way
Contact: Cave Walters (970) 824-2923

May 2 • Culture Night

Come enjoy an hour of entertainment as local artists present their talents the first Monday of every month from 5:30 to 6:30 p.m. at the Craig library. Featuring Jerry Barlow, Celtic guitarist this month.
Time: 5:30 – 6:30 p.m.
Location: Moffat County Library - Craig Branch, 570 Green St.
Contact: (970) 824-5116
Fees/Admission: Free

May 3, 10, 17, 24, 31 • Moffat County Commissioners' meeting

Moffat County Commissioners' weekly meeting.
Time: 8:30 a.m. - noon
Website: www.moffat.co.us
Location: Moffat County Courthouse, 221 W. Victory Way, commissioners' meeting room, second floor
Contact: Erin Miller at (970) 824-5517
Email: emiller@moffatcounty.net
Date/Time Details: Every Tuesday

May 3, 5, 10, 12, 17, 19, 24, 26, 31 • Soup Kitchen at St. Michael's Church

If you're in need of a good meal, the soup kitchen is open to anyone at no charge twice a week. Groups of community members serve and prepare the meals.
Location: St. Michael's Catholic Church, 678 School St.
Contact: (970) 824-5330
Date/Time Details: Tuesday 11:30 a.m. - 1:30 p.m. and Thursday 4 - 6 p.m.
Fees/Admission: Free

May 4 - May 8 • Sombrero Horse Drive

Maybell Heritage Days events have been cancelled this year. The Sombrero Ranch Horse Drive will proceed.
Website: <http://www.sombrero.com>
Location: Downtown Maybell

May 4, 11, 18, 25 • Aging Well - Wellness Wednesdays

The Aging Well Program sponsors Wellness Wednesdays for adults 50 years old and older. Options include art, writing and exercise classes. Lunch is served at each week's lunchtime presentation. Register for activities before each Wednesday.
Time: 9 a.m. - 7 p.m.
Location: American Legion Post, formerly the Shadow Mountain Clubhouse.
Contact: Aging Well (970) 871-7676
Date/Time Details: Every Wednesday from 9 a.m. - 7 p.m.
Fees/Admission: none

May 5, 12, 19, 26 • Story Time

Enjoy stories, songs and crafts for young children each week.
Location: Moffat County Library - Craig Branch
Contact: (970) 824-5116
Date/Time Details: Every Thursday at 10 a.m. and 11:30 a.m. through May 26
Fees/Admission: Free

May 5, 12, 19, 26 • Yampa Valley Chorus of Sweet Adelines practice

Learn the art of barbershop singing. There will be a show this year and a tour of Hawaii to meet another chorus and have the opportunity to teach barbershop singing.
Time: 7 - 9 p.m.
Location: Craig Middle School - enter through front side door
Contact: Aaron Gillett
Email: aronferry@aol.com
Date/Time Details: Every Thursday at 7 p.m.
Fees/Admission: Only applicable if you join

May 6, 13, 20, 27 • Elks Bingo

Come enjoy an evening of bingo at Elks Lodge #1577. One pack of cards is \$20, two packs is \$30, three packs is \$37.50 and additional packs are \$5 each. Those 18 and under can purchase a half pack for \$10.
Time: 6 - 10 p.m.
Location: Elks Lodge #1577, 43 W. Victory Way
Contact: Frank Sadvar (970) 824-6131

May 7 • Spring Mother's Day Bazaar

Bazaar featuring arts and crafts and various vendors offering unique and creative merchandise and food for sale. There will also be a fashion show hosted by Maurices.
Time: 9 a.m. - 4 p.m. and fashion show at 2 p.m.
Website: www.centennialmall.com
Location: Centennial Mall, 1111 W. Victory Way, Craig
Contact: Vicki Hall (970) 824-7011 or for more information on the fashion show, call Rose at (970) 824-7393
Email: vhall@realcapitalsolutions.com
Fees/Admission: Free admission

May 10 • SCORE Small Business Success Steps: Basic Supervision

A great first time or refresher course for first- and second-level supervisors.
Time: 8:30 a.m. - 5 p.m.
Website: www.cmedp.com
Location: Moffat County Courthouse second floor conference room.
Contact: Darcy Owens-Trask (970) 826-2039
Email: director@cmedp.com
Fees/Admission: Contact CMEDP for details.

May 10 • Open mic night

Share your poetry, comedy act or music with a live audience at open mic night.
Time: 6:30 - 9 p.m.
Location: Carelli's, 465 Yampa Ave.
Contact: (970) 824-6868
Fees/Admission: Free

May 12 • How to Start a Business 101: Will My Idea Work and Will It Make Any Money?

Do you want to start a business? Do you want to know if your idea will be profitable? Would you like some free help to get started? If you answered "yes," then First Steps is for you.
Learn:
• How to determine if your idea is profitable
• The top three things every entrepreneur needs to know to succeed

• How much money you will need to start and where to get it
Website: www.cmedp.com
Location: Moffat County Courthouse second floor conference room. Please use the North door.
Time: 6:30 – 9 p.m.
Contact: Darcy Owens-Trask (970) 826-2039
Email: director@cmedp.com
Fees/Admission: Free - Sponsored by CMEDP

May 14, 28 • American Legion Post #62 Bingo

American Legion Post #62 has bingo every other Saturday evening. All are welcome to attend.
Time: 5:30 - 10 p.m.
Location: Elks Lodge, 43 W. Victory
Contact: Frank Sadvar at (970) 620-0874 or the Post (970) 824-3625
Fees/Admission: Minimum \$20 for the full event

May 17 • Yampa Valley Piecemakers Quilt Guild

Join the Yampa Valley quilt guild in their monthly meetings and enjoy presentations from special guests. This month's speaker is Linda Pinnit and the program is old blocks, new ways. The guild meets the third Tuesday of every month.
Time: 6:30 - 8 p.m.
Location: Hampton Inn, 377 Cedar Ct.
Contact: Roberta Ahlstrom (970) 824-4617 or Lorraine Moon (970) 824-9568
Fees/Admission: Free for members and \$3 for guests.

May 18 - 20 • Colorado Coal and Power Generation conference Clean Coal Energy - Our Heritage, Our Foundation, Our Future

This celebration includes cocktails and conversation at the Wyman Living History Museum, the Colorado Coal and Power Generation Conference, Northwest Colorado Energy Producers Association steak fry dinner, tour of Trapper Mine and the Craig Power Station and the Baumgardner-White Golf Tournament.

Wednesday, May 18

- CMA Coal Committee Meeting
- Conversation & cocktails at the Wyman Living History Museum

Thursday, May 19

- Power for prosperity - conference introductory address
- Meeting today's challenges and tomorrow's opportunities - coal producer and power plant presentations
- Regulatory panel
- The future of coal - keynote address and luncheon
- A Colorado success story: mine & power plant tours
- NWCEPA Energy Reception & Steak Fry

Friday, May 20

- Technology Panel
 - Government affairs and economic panel
 - Public tours of Trapper Mine and Craig Station
 - Baumgardner-White Golf Tournament at the Yampa Valley Golf Course
 - Golf reception and awards dinner
- Website: nwcolocoal.com

Location: Moffat County Fairgrounds Pavilion, Wyman Living History Museum & Yampa Valley Golf Course
Contact: Gena Hinkemeyer (970) 326-6930
Email: gena@nwcolocoal.com

May 18 • CMEDP Board Meeting

Craig/Moffat Economic Development Partnership's regular monthly board meeting. Community welcome.
Time: 11:30 a.m. - 1 p.m.
Website: www.cmedp.com
Location: Moffat County Courthouse second floor conference room
Contact: Darcy Trask, (970) 826-2039
Email: director@cmedp.com
Date/Time Details: Third Wednesday of the month
Fees/Admission: Free

May 21, 22 • Craig Clean-up days

Residents may bring tires and refrigerators for free disposal. Tires must be off the rim. No tires or appliances will be accepted from commercial businesses. Interstate Battery will be there to receive old batteries.
Location: North end of Craig City Park
Contact: For info call (970) 824-3278 or (970) 824-4463 - For information on batteries, call (970) 826-2613.
Date/Time Details: 9 a.m. to 4 p.m. Saturday and 9 a.m. to 2 p.m. Sunday

May 21 • Where the Hell is Maybell Ride - 2011

Scenic spring bike ride from Craig to Maybell. There's a pancake breakfast available in Maybell and refreshments in Lay. Return transportation from Maybell to Craig available. T-shirts available with registration. The public is invited to participate.
Time: 7 a.m. - 1 p.m.
Contact: Penny Bricker at (970) 826-2029
Date/Time Details: 7 a.m. from Northwest Storage
7:30 a.m. from Western Knolls
Fees/Admission: Transportation \$5, breakfast \$6, shirts \$15

May 26 • Fuller Center Meeting

Discuss affordable housing needs in Craig and Moffat County. Work & serve projects ongoing.
Time: 6:30 p.m.
Location: First Congregation Church, 630 Green St.
Contact: Odella McAndrew (970) 367-5318 or Neil Folks (970) 824-0312
Email: omaemc@hotmail.com

May 27 - 30 • Grand Olde West Days

Grand Olde West Days events this year include a parade, dance, draft horse show, car show, street festival with vendors, music and Ed Aragoni who will build balloon animals and perform magic shows. See website for date and time details.
Website: www.grandoldewestdays.com
Contact: Kandee Dilldine (970) 824-2151

To include your event, or to see additional events, log on to www.craig-chamber.com and click the "Events" button. Choose "submit your own event" and fill out the event details. It's that easy!

Three S's of customer service

Submitted by the Small Business Development Center

Today's SBDC Business Tip comes from Angel Tuccy who is the co-founder of Experience Pros, LLC of Littleton, Colorado. Experience Pros offers professional consultation and training to service-based industries. In her article below, Tuccy gives us the three foundations to creating great customer service and experience:

- “Okay, so there are only two S's in the words customer service, but I have found that there are three foundations to creating a great customer experience and extreme customer service:
- Increase Satisfaction
 - Eliminate Sacrifice
 - Create Surprise

Increase Customer Satisfaction

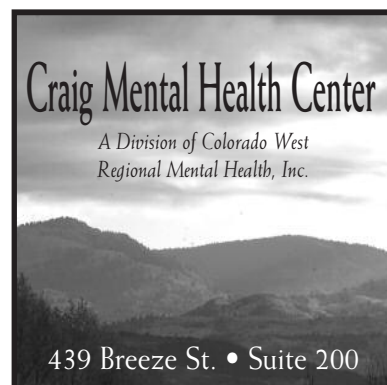
Your clients aren't looking for a product. Nor are they looking to be sold on anything. They want solutions. They want help. And you are the expert standing in front of them. Do you really know your product or service inside and out? Can you speak intelligently about the value of your product from the customer's point of view?

Your customer will rarely be more excited than you are about your product, so your enthusiasm needs to be contagious. You must be passionate and excited about your brand and let go of any limiting beliefs that may be holding you back.

Eliminate Customer Sacrifice

Your success doesn't come from selling. It comes from building relationships. Walk around your shop during normal office hours and see how many times you say NO to your

See SERVICE on Page 16.



CHAMBER CONNECTION

Welcome New Members

The Craig Chamber of Commerce is thrilled to welcome our new members. Please support these businesses that support our community and are investing in its future.

Complete Detail Inc.

(970) 701-3009
1121 E. Victory Way
Craig, CO

If you can get it dirty, we can get it clean! We detail auto, boats, RV's, campers and more. Give us a call.

Three Sons Construction Inc.

(970) 326-8128
1121 E. Victory Way
Craig, CO

Industrial, commercial and residential general contractor. New construction, additions, remodels, garages, decks, fences and more. No job too small, call for your FREE estimate today.

Rocky Mountain Bowstrings

(970) 878-4300
696 Main St.
Meeker, CO

Full-service archery pro shop with knowledgeable pro bow mechanics. We specialize in manufacturing bow strings, stringing bows and also carry a variety of outdoor equipment.

Mally Js

(970) 701-3019
19 W Victory Way
Craig, CO

Mally Js is a full-service salon that offers tanning, nails, hair in a relaxed setting. Call for an appointment or stop by.

The Giving Tree

(970) 824-2029
525 Yampa Ave.
Craig, CO

Unique gifts and home accessories, jewelry, pottery, candles and creative silk & dried floral design. We take custom orders.

Rocky Mountain Machinery

(970) 824-5434
2611 W. Victory Way
Craig, CO

If you need hay equipment, engine repair on all models or are looking for Artic Cat come see us. We also offer used equipment, trailers and much more!

Meeker Recreation Center

(970) 878-3403
101 Ute Rd.
Meeker, CO

Meeker Recreation Center features a year-round indoor swimming pool with a lazy river and water slide, as well as a zero-depth toddler pool, state-of-the-art fitness room, meeting rooms and more.

Resource Logic

1008 County Road 64
Craig, CO

Land management, consulting & contracting services for landowners, oil & gas companies, utilities, mining & construction companies & public land agencies in western Colorado & southern Wyoming.

Draper Insurance Group

(970) 824-8663
115 W. Victory Way
Craig, CO

Full-service insurance agency providing coverage and services for auto, home, business, health and life. Draper Insurance represents more than 20 companies. Locally owned and operated since 1993.

Quilter's Quest

(970) 826-0111
335 W. Victory Way
Craig, CO

Northwest Colorado's highest quality cottons at the most affordable prices. At Quilter's Quest, we carry great cotton prints, flannels, batiks in addition to a variety of threads & notions.

Ike's Auto & Transmission Shop/Argo

(970) 824-6475
96502 East Hwy 40
Craig, CO

Auto repairs, specializing in rebuilt engines, transmissions, carburetor rebuilding, custom dual exhaust and 4x4. Ike's Auto & Transmission is an authorized ARGO Dealer. Argo is an amphibious, all-terrain, all-season vehicle.

TDS, Inc.

(970) 824-7094
1247 E. Hwy 40
Craig, CO

We work on all tires for passenger, light & commercial trucks, off-road, industrial & ATV tires. All employees are TIA certified & we offer 24 hour service. We also carry industrial & motorcycle ATV lubricants.

TNT Custom Body & Paint

(970) 824-5683
98 S. Ranney St.
Craig, CO

Full-service auto body shop works with all types of vehicles. Other services offered are frame straightening, windshield replacement and towing. Free estimates and professional color matching.

Load Out Liquors

(970) 824-8974
1800 W. Victory Way
Craig, CO

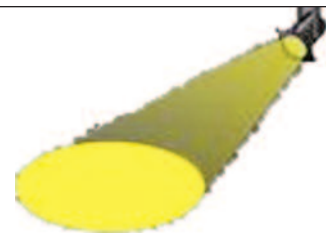
Load Out Liquors carries a large variety of spirits including wines, beers, liquors and mixers too.

Thunder Rolls Bowling Center

(970) 824-2695
990 Industrial Ave.
Craig, CO

16-lane bowling center with auto scorers and bumpers for the little ones. Full service lounge, a snack bar, pro shop and an arcade.

Business Spotlight



DMA Electronics

P.O. Box 1036 • (970) 824-8068

Number of employees: 2

Number of years in business: 14

What is your specialty? We specialize in home and business safety by offering security systems that fit your lifestyle. Not only do we alert you to intrusion or burglary, but we monitor fire, carbon monoxide, propane, natural gas, water leaks and extreme temperatures. Internet accessible cameras make it possible to see what is going on at your house no matter where you are in the world. We can record those images and store them off-site to protect against vandalism and theft. We also customize your home technology to make your multi-media life work for you. Whole house audio, video, television, and internet helps you maximize your equipment and enjoy a system built especially for you.

What is your business or organization philosophy?

We aim to make every system we install, work for you. We are committed to giving our customers the best service and quality products available.

Is there something your business or organization offers that people don't seem to know about?

People do not seem to realize that we now offer security from a local company. We are a local company that will install and service your security system with a 24 hour monitoring service.

Anything else you would like to add?

We offer free estimates on all of our systems including security and safety monitoring. Call us today to schedule an appointment.



Why shop local?

Jobs for your friends and neighbors

Local businesses provide the jobs that are the reason that your friends and neighbors can live in Craig and can affect the local economy through their purchases of homes, automobiles, goods and services. Shopping local helps protect those jobs and those jobs keep our economy strong.

For more reasons to shop local, log on to www.craig-chamber.com

Don't Run Dry!

Call us today for ALL of your Pump Sales & Service needs.

Home
Inspection
Provided

MOUNTAIN STATES COMPANY
CRAIG, COLORADO

• LICENSED
• BONDED
• INSURED

LIC. #438 & 846

424 RUSSELL STREET • CRAIG, CO 81625

970-824-6568 • EMERGENCIES CALL 970-824-5593 • 970-824-3745

117928

The
CITY OF
CRAIG

supports local businesses.

Shop Craig

117922

Large to Small
We Care for
them All

Kelly Hepworth, D.V.M.
Neil McCandless, D.V.M.
Gary Visintainer, D.V.M.

24 EMERGENCY
SERVICE
Hour

BEAR CREEK
ANIMAL HOSPITAL

Large to small We care for them all

(970) 824-5964
(970) 824-7567 Fax

2430 E. Victory Way Craig, Colo.

20135226

Board of directors

The Chamber's 12-member board of directors meets at 11:30 a.m. the second Thursday of each month. Members are always welcome.



Vice-president:
Mardi Anson
Anson Excavating
(970) 824-0382
anson1050@msn.com



Jeff Smith
Advantage Water Technologies
(970) 620-6911
jeff@advantagewater.com



Treasurer:
Missy Bonaker
Bonaker & Assoc.
824-4156
bonaker@nctelecom.net



Gene Bilodeau
CNCC1
(970) 824-7071
gene.bilodeau@cncc.edu



Don Jones
Craig Steel
(970) 824-6553
djcraigsteel@qwestoffice.net



Gail Severson
Severson Supply
(970) 824-9481
gseverson@wreawildblue.org



President:
Joe Bird
Cook Chevrolet
(970) 824-2100
jbird@cookchevrolet.com



Renee Campbell
Holiday Inn of Craig
(970) 824-4000
rcampbell@ardenthotels.com



Clay Russell
Atmos Energy
(970) 824-4468
richard.russell@atmosenergy.com



Jeremy Mattingly
Walgreens
(970) 824-0155
mattingley@a.com



RaChell Novacek
Union Telephone
(970) 756-4109
rachel@unionwireless.com


Want the phone number and address of Craig businesses at your fingertips?

Log on to www.craig-chamber.com from your cell phone and click "mobile directory." Mark the page as a favorite and get the Chamber's mobile business directory at your fingertips.

Never pay another fee for directory assistance!

Can't find a phone number? Call 970-824-5689 and we'll find it for you - FREE! We'll even text it to your phone.



[Yampa Valley Electric Association](#)
3500 E. Hwy 40
Craig, CO 81625
970-824-6593 

Service: Saying 'yes' to customers builds relationships

Continued from page 14.

customers. No parking. No drinks past this point. No large bills. No service.

How can you say YES to your customers? Often, when you are generous in small ways, you can impact people's lives forever. Offer cold bottled water or a comfortable place to sit and look through your catalogs and merchandise. Offer toys for kids and snacks for pets. People want to feel appreciated and like they got a good value. If you can anticipate your client's needs and meet them, you will develop added value and extreme customer service!

Create Customer Surprise

Develop excitement by using creative communication that focuses on the ultimate benefit of your product. If you can surprise them they will talk about it. Your customers will bring others to your store - to your brand - so they can share the memory with someone else.

Here are some great ways to reengage your customers to give them a reason to see your product or service again. Try planning an event, send personalized notes, and be sure to follow-up after a sale. Creating extreme customer service is an on-going

process - but the rewards are instant and continuous. The benefits you and your customers receive will be worth far more than the effort.

The SBDC is part of the Colorado Office of Economic Development & International Trade (OEDIT). The Colorado Small Business Development Center (SBDC) Network is dedicated to helping small businesses throughout Colorado achieve their goals by providing free, confidential counseling and various training programs.

For more information on the SBDC log on to www.sba.gov.

May Anniversaries

School to Work Alliance	1997	Roberts S. Ralston & Associates,	2008
Brass Key Realty, LTD	1997	Architects PC	2008
Black Mountain Glass	1997	Moffat County Fair Board	2006
Northwest Storage	1998	LPL Financial	2006
Ensignal	2001	BeautiControl/ Tammie Hanel	2007
Brush Mountain Ranch Ltd.	2001	Colorado Hunting Club	2007
Downtown Business Assn	2002	Colorado Lending Source	2007
Strata Networks	2003	Westward Motel	2007
Chaos Ink	2004	Craig Sea Sharks	2007
		Epp & Associates, Inc.	2008
		New Creation Church	2008
		Kia Fedinec C.M.T. Massage	
		Therapist	2008
		Northwest Auto Glass	2008
		Jones & Associates, Inc.	2008
		Wild Skies	2008
		Coding Sense, LLC	2009
		Richard Maxson	2009